



Amazon Reimbursements Fund Growth Strategy

Extra \$229K in One Year

Overview

A prominent cleaning chemical company, selling more than 70,000 units monthly with 150,000 units stored in Amazon's warehouses, enlisted the help of Awesome Dynamic's Recovery Service to recoup lost funds.

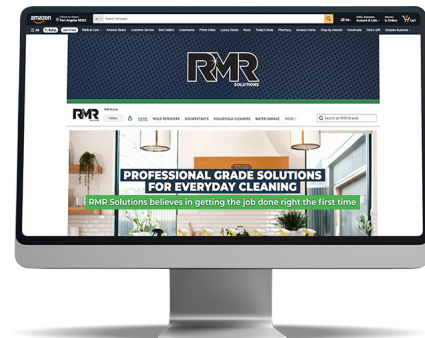
With over 30 monthly shipments, each containing thousands of units, identifying and pursuing potential reimbursements from Amazon is a full-time endeavor. Amidst the challenges of tracking shipments, reconciling orders and returns, and managing Amazon's warehouse logistics, the company lost an average of \$20,000 monthly.

Obstacles

- Shipment discrepancies led to financial losses
- Overcharged shipping costs eroded profits
- Discrepancies in returns impacted revenue
- Profit margins suffered due to damaged inventory
- Limited time prevented the client from focusing on fund recovery amid product catalog expansion efforts
- Losses undermined valuable sales growth opportunities
- Limited expertise posed challenges in navigating Amazon's complex reimbursement processes

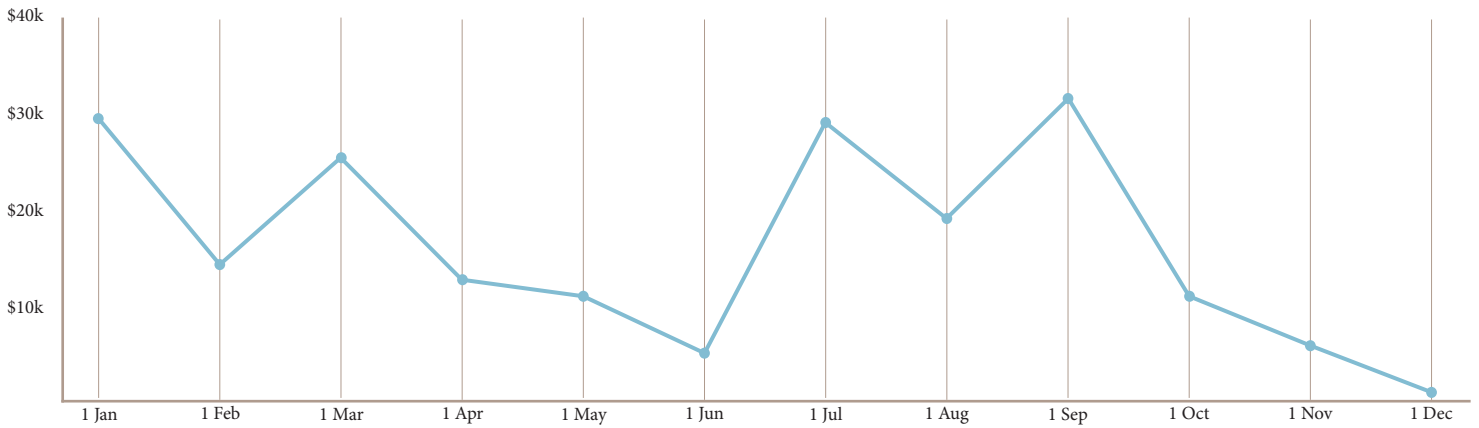
Solutions

- + Implemented inventory management reviews to track and recover order fulfillment losses
- + Recovered \$27K in the first month and \$29K in the second month
- + Averaged \$20K in additional revenue per month, totaling \$229,340 over 12 months of recoveries
- + Streamlined communication with Amazon to expedite fund recovery efforts, maximizing revenue returns
- + Conducted regular audits to identify and resolve errors, ensuring optimal financial outcomes
- + Navigated complex reimbursement processes manually with Amazon, successfully recovering owed funds
- + Provided ongoing support and consultation to help the client maximize ROI with no out-of-pocket expenses



Results

Money Recovered from Amazon



The results speak for themselves: In the first month of handling the client's recovery audit, we successfully recovered \$27K, followed by an impressive \$29K in the second month. We are now up to \$229,340, spanning 12 months of recoveries.

This recouped revenue allowed the company to reinvest for growth and subsidize Awesome Dynamic's services. This significant return on investment has provided substantial financial gains, creating valuable growth opportunities and reinforcing the strength of our partnership.