

Setting a New Standard in Recovery

191% Increase in Funds Recouped

Overview

After partnering with another profit recovery agency for five months, a custom foam and storage case fabricator turned to Awesome Dynamic's Recovery Service. Frustrated by lost profits from errors, discrepancies, deductions, and the complexities of Amazon's warehouse logistics, they sought to maximize their recouped funds and steer their business toward greater success.

Obstacles

- Previous recovery services did not recover the full amount owed to the client
- Shipment costs and discrepancies led to losses
- Errors, chargebacks, and deductions reduced profits
- Returns discrepancies and damaged inventory affected revenue
- Oversights in automated accounting systems contributed to challenges
- Losses restricted sales growth and investment opportunities
- Amazon's complex reimbursement processes restricted recovery efforts

Solutions

- + Rapidly implemented robust tracking and reconciliation processes
- + Achieved a significant increase in recovered funds, totaling \$16,055 in the first 5 months
- + Outperformed previous agency's recovery efforts, recovering 191% more revenue
- + Enhanced accuracy and efficiency in managing Amazon's reimbursement processes
- + Provided proactive solutions to mitigate shipment discrepancies and financial losses
- + Optimized recovery strategies tailored to the client's specific needs
- + Proactively identified and eliminated errors in automated accounting systems
- + Supported sales growth through effective recovery management

Results

In just five months, our recovery program achieved exceptional results, securing \$16,055 in funds recovered—an impressive 191% increase compared to the previous period with another recovery agency. This substantial shift highlights our proactive approach and expertise in maximizing recovery efforts. Looking forward, our strategies ensure sustained success for the client, effectively restoring valuable funds that can fuel their growth initiatives.